

DIR-TSO-4236
DLT SOLUTIONS, LLC
Appendix C - Pricing Index

PRODUCTS

BRAND	DIR CUSTOMER Discount % off MSRP PRODUCTS
AppDynamics Products	10.00%
AppDynamics Support	5.00%
Archibus Products	21.15%
Archibus Support	6.36%
Autodesk Products	10.10%
Autodesk Support	5.50%
Blackboard	2.73%
CloudBees, Inc.	9.00%
CrowdStrike	2.73%
Demisto	5.00%
DLT Solutions	13.38%
Elearningforce America's	2.73%
Flexera Software Products and Support	8.85%
Flexera Software Training	2.74%
Informatica	18.21%
McAfee	6.00%
Nuix USG Inc.	2.70%
One Identity Product and Support	10.37%
One Identity Services	8.19%
Palo Alto Networks, Inc. Product	5.01%
Palo Alto Networks, Inc. Training and Support	2.01%
Pluralsight Holdings, LLC	2.74%
Polyverse Corporation	4.28%
Quest	4.70%
Red Hat	20.60%
Software AG	17.60%
SolarWinds	17.10%
Sumo Logic	2.73%
Titus Inc.	5.30%
Tripwire, Inc.	2.60%
Veritas Technologies LLC Products	10.00%
Veritas Technologies LLC Support	5.00%

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Veritas Technologies LLC Training	8.00%
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TECHNICAL SERVICES Hourly Rates

TITLE DESCRIPTION	DIR CUSTOMER Discount % off MSRP PRODUCTS
Technical Support Services	13.38%
Installation	13.38%
Configuration	13.38%
Technical Expert I	13.38%
Technical Expert II/ Senior Technical Expert	13.38%
Technical Expert III/ Principal Technical Expert	13.38%
Technical Expert IV/ Technical Manager	13.38%
Technical Expert V/ Sr. Technical Director	13.38%
IT Architect I	13.38%
IT Architect II	13.38%
IT Architect III	13.38%
IT Architect IV	13.38%
Project Assistant I	13.38%
Project Engineer I	13.38%
Project Engineer II	13.38%
Project Engineer III	13.38%
Project Engineer IV	13.38%
Project Engineer V	13.38%
Project Manager I	13.38%
Project Manager II	13.38%
Project Manager III	13.38%
System Administrator I	13.38%
System Administrator II	13.38%
System Administrator III	13.38%
System Administrator IV	13.38%
System Administrator V	13.38%
Subject Matter Expert I	13.38%
Subject Matter Expert II	13.38%
Subject Matter Expert III	13.38%
Subject Matter Expert IV	13.38%
Subject Matter Expert V	13.38%